

Terry BURNS-HEFFNER, Harlan Teklad

“Bedding Materials Commonly Used When Shipping Animals: A Harlan Perspective”

Harlan Teklad, a Division of Harlan Sprague Dawley, Inc., is both a manufacturer and supplier of high quality laboratory research-grade bedding materials used for all husbandry and shipping applications for laboratory animal species of all types. Harlan has decades of experience breeding and shipping many species of animals on a worldwide basis. Species either raised or shipped by Harlan include rats, mice, hamsters, guinea pigs, gerbils, ferrets, rabbits, swine, chickens, dogs, cats, and a variety of non-human primates. The selection of appropriate bedding materials to be used in either raising or shipping of research animals is very important for many reasons.

Maintaining the high health status of the animals throughout the delivery process is the primary objective. A brief overview of our bedding production procedures, raw material selection criteria, and special processing techniques required to manufacture superior, low-dust level lab-grade bedding materials will be presented. Production and quality assurance standards such as Biosecurity, dust control and reduction, absorbency, environmental enrichment aspects of different materials, and quality assurance and contaminant monitoring will be discussed. Suggestions on appropriate bedding materials for use in shipping a wide variety of species will be offered.

BS, Juniata College, Huntingdon, PA in 1982 and MBA, Loyola College, Baltimore, MD in 1993. 22 years experience in the biomedical research field.

1995 to Present: Work for Harlan as National Sales Manager for our Teklad Division. Responsible for all sales and marketing of Teklad diet, bedding, enrichment, and specialty paper products for entire US and Canada. I live in the Washington, DC area. Also responsible for all diet/bedding sales there, as well as animal sales too for PA, MD, DC & VA, plus FL, IL & MO. Primary customers are biomedical research firms operating in the pharmaceutical, biotech, university, medical school, and government

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research sectors. Also responsible for Teklad product training, and new product development.

1984 to 1995: VP/General Manager for a large regional pet food & pet supply distributor in Mid Atlantic states. Supplied pet food, specialty diets, bird seed and related pet supplies to pet stores, kennels, zoos and veterinary clinics. Also supplied laboratory animal diets, bedding & custom cage liners to research institutions.

1982 to 1984: Territory Manager for Ralston Purina, Pet Specialty Division. Marketed all Ralston Purina Pet and Specialty Diets, including laboratory animal research diets. Responsible for all non-grocery store pet and animal food sales in MD, DC and VA.